



Building Systems, Services & Sustainability

aB3S Solutions Pvt. Ltd.

Visit us at www.ab3s.in

Company Profile

aB3S..... A Snapshot

Founded in December, 2012 by NIT Graduate, Ankur Goyal who has tremendous work experience in HVAC Field.

Within an year, aB3S is proud to have completed:

350 HP of VRV Installations.

100 + units of Ductable, Inverter Hi Walls and Cassettes.

Worked with Prestigious clients such as:

- a) DS Group
- b) ICICI Bank
- c) Pizza Hut
- d) Ansal Plaza
- e) Santosh Hospitals
- f) Agrawal Metal Works
- g) Federal Mogul
- h) Quality Needles etc.

So much in so less time.... Read on to know how...

ABOUT US

Welcome to aB3S Solutions Pvt. Ltd., an Organization modeled towards creation of excellent customer experience and great work environment.

‘aB3S Solutions’ in its unabridged form is:

A Building **Systems**, **Services** and **Sustainability** Solutions Company.

- 1) aB3S is an Integrator for HVAC **Systems**.
- 2) Provides complete **Services** for the systems it installs and
- 3) Promotes latest and best energy efficient technologies to promote **Sustainability**.

Why should you choose aB3S?

We at aB3S strive to provide:

- a) The highest quality installations to provide years of trouble free operation, while providing economical operation. Your comfort is our Goal!
- b) Keep ourselves abreast with the changes in technologies and embraces proven quality products to provide tailored & 'Fit for Purpose' solution to our customers.
- c) World Class Service by employing best resources in industry and using best tools & equipment.
- d) Professional & transparent approach right from start to end of project & beyond.

VISION, MISSION & VALUES

VISION

Our Vision is to become the most preferred name in Building Systems and Services Industry and the most preferred company to work for.

MISSION

- 1) To continuously work at a fair price with absolute honesty and integrity.
- 2) To set new standards in Industry for Quality work, Safety, Professionalism and Timeliness.
- 3) To be known in Industry for 'What we promise we deliver'.

VALUES

aB3S values can be summed up as always, always do the right thing.

EXECUTIVE PROFILE



Ankur Goyal

aB3S Solutions Pvt. Ltd. is founded by Ankur Goyal, a Mechanical Engineering Graduate from NIT Kurukshetra with more than a decade of experience in various business functions such as Quality Assurance, Service Delivery and Business Management. He has successfully led ISO 9001 implementation, establishing Service Franchisee Networks even in remote locations and driving Sales Teams to achieve multifold growth for the American, Korean & Indian Multinationals he has worked for. He has travelled and worked across India and so have a good exposure to all Indian Markets. He is a CWC member for ISHRAE.



Sudha Goyal

Mrs. Sudha Goyal is a post graduate in Arts. She did her masters in Hindi & has great command over the subject. Being from a business background, she always had an entrepreneurial spirit imbibed in her and proved as the main force behind formation of aB3S Solutions. With strong administration & people skills, she currently manages the HR & Admin related matters for aB3S Solutions as Director.

WORK PROFILE

aB3S Solutions is committed to provide state-of-the-art solutions to the Building Industry. It combines the latest advances in Building Systems to give best solution to its customers. aB3S provides solutions in following **SYSTEMS:**

HVAC:

Residential – We deal in Star Labeled Hi-Walls that are energy efficient. Also we provide the latest Inverter based Hi Walls that are based on Variable Speed compressor and that are even better than 5 Star Labeled Hi Walls. Mini – VRV is the latest solution for residences where customers would want to occupy less space for Outdoor Unit and still getting efficient Power savings.

Light Commercial – We deal in Cassettes, Ductable, Floor Standing AC's. All products will have Fixed Speed & Variable speed compressor variants.

VRV/VRF – We design, install and service all ranges of VRV/VRF Systems.

Commercial/Industrial – We design, install and service Chillers & all kind of AHUs.

Air Purification Systems – We provide from unitary product suitable for a single room to designing ventilation/Air Purification for large areas. (With HRV and TFA's).

WORK PROFILE Contd..

SERVICES:

aB3S is synonymous to Honest, Reliable & Excellent Customer Service.

Our AMC Team specializes in providing **preventive maintenance** and **periodical servicing** of all kinds of HVAC Systems: Splits, Cassettes, Ducted, VRV, Chillers, Air Purification Systems, Controls for offices, malls, industrial establishments, residential buildings and villas etc...

Our Service Team also undertakes repair and rectification of all types of above mentioned systems.

We also specialize in **Copper Coating** with Air compressor for effective & long lasting solution.

We have trained and dedicated facilities management team who can be stationed at the site in order to render the maintenance jobs promptly and effectively.

SUSTAINABILITY:

At aB3S, by sustainability we mean “Meeting the needs of the present without compromising the ability of future generations to meet their own needs.” In that spirit we promote energy efficient products. In fact, Energy saved is energy produced. So use of energy efficient products not only saves cost but also does your bit to contribute to environment & country.

We believe that we are doing our bit towards greener future by promoting energy efficient products and we are committed to bring more such activities to our portfolio. Going forward we will offer more such services.

Team

aB3S comprises of team members capable of delivering any kind of projects. The team is divided into teams handling following functions:

- 1) Sales Team – Team is responsible for proposing and designing any type of project be it Residential, Commercial or Industrial. Right from the enquiry to sales to project execution to project handover stage, sales team remain in touch with the clients to satisfy all their queries and wherever possible even changing needs.
- 2) Projects Team – We at aB3S make sure that our projects are executed with highest standards of quality and safety and that too in time. Project team ensures that client needs are met for the entire duration of the project. Our draughtsman are capable of making changes at a fast pace which is the essence of any project execution.
- 3) Services Team – Our Services team specializes in providing preventive maintenance, Warranty services and periodical servicing of all Airconditioning equipment under Annual Maintenance Contracts be it Shopping Malls, Industrial Buildings, Offices or Residential Buildings.
- 4) Admin & Finance – The team is responsible for maintaining and executing accounts, Purchase, HR, Statutory and Legal related matters.

Projects Executed

LIST OF VRV JOBS

| S. No. | Name of the Project | Job Size | Architect/Consultant Involved | Status |
|--------|---|----------|-------------------------------|--|
| 1 | Aggarwal Metal Works, Bhiwadi | 172 HP | Arch. Yatinder Mathur | 92 HP Commissioned/ 72 HP Installation completed |
| 2 | Future Point (Residence of Mr Arun Bansal), Noida | 64 HP | SGAG Consultants (P) Ltd. | Commissioned |
| 3 | Mr. Lalit Rastogi Residence (CFO, Ansal Plaza), Anand Vihar | 32 HP | Design Forum | Commissioned |
| 4 | Mr. Yash Residence, Noida | 16 HP | Arch. Tripathi & Associates | Commissioned |
| 5 | Mr. Yash Residence, Jhansi | 30 HP | Arch. Arvind Yadav | Installation in Progress |
| 6 | Federal Mogul, Bhiwadi | 12 HP | -- | Commissioned |
| 7 | Quality Needle | 34 HP | -- | Installation in Progress |

Apart from these we have installed Ductables, Hi Wall Inverters and Cassettes at various Residential Apartments & corporate customers such as ICICI Bank, HDFC Sec, Autonix Pvt. Ltd., Santosh Hospital, MMH College, Dharampal Satyapal Group, Queen Crown Hotel, Diebold Systems, Devyani International, Pizza Hut, Federal Mogul etc.

Testimonials

The real essence of the project was timely completion and what impressed me was the tandem in which Daikin and aB3S worked together to deliver the project before deadlines.

Mr. Puneet Soni, Project Manager, Federal Mogul Goetze

The quality of material, workmanship and its consistence over a period of time has also enabled us to remain happily consistent with aB3S Solutions.

Mr. Alok Kumar Gupta, Manager, DS Group

We had the challenge of completing a five storey building within nine months and aB3S's proactiveness and effective communication enabled them to work with other agencies comfortably that helped us to complete the project ahead of time.

Mr. Prateek Jain, Purchase Head, Aggarwal Metal Works

aB3S is a true professional organization and expert at their work. They even installed the split AC's so elegantly that was a pleasant surprise and their response time and service support is amazing.

Mr. Pawan Girdhar, Diebold Systems (For ICICI Bank)

Building once in a lifetime residence is a huge investment and so I couldn't take chances. aB3S was the right organization to work with who even went beyond their scope of work to make changes just to ensure my satisfaction and yet delivered a quality job.

Mr. Arun Bansal, MD of Future Point

AFFILIATIONS



Authorized Channel Partners of Daikin for all range of products.



Split AC & Mini VRV/VRF



Cassette AC



Floor Standing & Ducted AC



VRV/VRF



Chillers & AHU

CONTACT US

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Thanks for your Attention!!